

How Making A Gift Tripled Marvin's Income

Marvin depended upon dividend payments from his stock portfolio in the same the way that many other retired people count for income on the interest from their Certificates of Deposit. The problem was that this income was less and less. Both dividend yields and interest rates are near historical lows. This affected his giving to his church as well as his whole budget. What to do?

In Marvin's case, the dividend payout from the bank stock that he was holding had declined to less than 2%. Marvin, who was age 65, found out that if he made a gift to his church through a charitable gift annuity, he would qualify for a lifetime payout of 6.7%. This was more than three times what he was getting from his stock.



He also learned that he could use the stock to directly purchase the gift annuity, so there would be no capital gains tax to pay on the sale of the stock. Further, he discovered that most of the income he would receive from the gift annuity would be tax free. This really made his heart skip a beat! The after-tax equivalent payout from his gift annuity would be 8.7%.

The quarterly checks he would receive would be fixed. For the remainder of his lifetime, this would be an income stream that he could count on, no matter what happened to the stock market or to interest rates.

Do these advantages interest you?

- Truly fixed, unwavering income for the duration of your lifetime.
- Very competitive yields.
- Immediate income tax deduction.
- Income is partially tax-free.
- Can be purchased directly with appreciated stock without triggering capital gains taxes.
- Income can be postponed to future date, resulting in a higher payout.
- Eventual gift to your church or other charitable organization.
- Minimum purchase as low as \$5000.

If so, then call for further information. Your gift to your church can benefit you during your lifetime and leave a legacy of ministry.

--Richard L. Schaper, CFP
Richard@Wealthsteward.net
(415) 381-8910