



An Annuity?! Nine Percent?!

Laurie's stock broker couldn't believe it.

Laurie had a bank CD maturing and he wanted to invest the proceeds in the stock market for her. When she told him that she was not going to roll it over or give it to him to invest, he asked her what she was going to do with it. "Buy a gift annuity," she told him. "An annuity!" he exclaimed. "Yes," she replied, "An annuity with a guaranteed 9% return."

Laurie took some delight in her broker's shock. Laurie is a businesswoman who owns four retail stores and, at age 91, is just completing purchase of a new building in Redwood City. She knows her way around finances.

With a twinkle in her eye, she told me: "And I didn't even tell him about the tax deduction." The \$16,000 tax deduction on her \$25,000 annuity would reduce her income taxes by \$6,339 this year.

Because most of the income that Laurie will receive from her gift annuity will be tax-free, to get the same amount of after-tax income, she would have to find a CD that paid 18.9%!

But what means most to Laurie is that when she no longer needs the income, the annuity's remaining principal will go to support her favorite human services ministry.

Want to know what your payout would be on a gift annuity for your parish? Go to "Create Your Plan" at www.EpiscopalGift.org. Or contact your Gift Planning Officer at Richards@diocal.org or (415) 869-7812 for a personal consultation.

A gift annuity may allow you to do well while doing good.

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